

**UNITED STATES DISTRICT COURT**

**DISTRICT OF NEVADA**

KEVIN WINDISCH,

Plaintiff,

vs.

HOMETOWN HEALTH PLAN, INC. et al.,

Defendants.

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3:08-cv-00664-RCJ-WGC

**ORDER**

This is a class action brought by a doctor against four healthcare organizations for breach of contract, bad faith, and consumer fraud in connection with alleged systematic and improper “downcoding” and “bundling” of healthcare reimbursement claims. Before the Court is a motion to certify the class and two motions to exclude certain expert opinions for the purpose of class certification. For the reasons given herein, the Court denies the motions.

**I. FACTS AND PROCEDURAL HISTORY**

**A. The Defendant Entities**

Defendant Hometown Health Plan, Inc. (“Hometown HMO”) is a health maintenance organization (“HMO”). (Compl. ¶ 7, Dec. 19, 2008, ECF No. 1). Defendant Hometown Health Providers Insurance Co., Inc. (“Hometown PPO”) is a preferred provider organization (“PPO”). (*Id.* ¶ 9). HMOs and PPOs enter into agreements with enrollees (patients) to provide health insurance in exchange for premium payments. HMOs and PPOs enter into agreements with health care providers (doctors, chiropractors, etc.) for the providers to provide care to enrollees at specified prices. Defendant Hometown Health Partners, Benefits Administrators, Inc.

1 (“HHP”) was a third-party administrative and management service organization. (*Id.* ¶ 8). In  
2 2004, HHP merged into Hometown PPO and ceased to exist as a separate entity. (Mot. Dismiss,  
3 Mar. 19, 2009, ECF No. 18). Before the merger, HHP provided a provider network and services  
4 such as claims adjudication, re-pricing, eligibility verification, utilization review, and case  
5 management. (Compl. ¶ 21). Hometown PPO now provides these services. (Mot. Dismiss).  
6 Defendant Renown Health (“Renown”) was HHP’s parent company. (Compl. ¶ 10).

7 **B. The Primary Care Physician Agreement**

8 Plaintiff Kevin Windisch, M.D. agreed to provide enrollees with applicable primary care  
9 services consistent with Hometown HMO’s and HHP’s utilization management and quality  
10 assurance procedures. Hometown HMO and HHP agreed to compensate Plaintiff for applicable  
11 primary care services according to their standard payment policies. Hometown HMO agreed to  
12 compensate Plaintiff for 85% of the charges Plaintiff billed Hometown HMO’s enrollees. For  
13 Medicare patients, HHP agreed that third-party insurers would compensate Plaintiff at 115% of  
14 Medicare fees, or via alternative methods if there were no ascertainable Medicare fees.

15 Hometown HMO and HHP also agreed to pay certain amounts for various drugs and  
16 immunizations.

17 The Primary Care Physician Agreement (the “Agreement”) defines “Covered Services”  
18 as “health care services covered under a group or individual coverage agreement issued and/or  
19 administered by [Hometown HMO and HHP], the relevant portions of which shall be made  
20 available to [Plaintiff] by [Hometown HMO and HHP].” However, the Agreement does not limit  
21 Hometown HMO’s and HHP’s obligation to compensate Plaintiff for “Covered Services” or  
22 Plaintiff’s obligation to perform services for “Covered Services.” In light of other provisions  
23 regarding non-“Covered Services,” the parties intended to obligate Plaintiff to perform “Covered  
24 Services” for enrollees and intended for Hometown HMO and HHP to compensate Plaintiff for  
25 “Covered Services.”

### 1           **C.      Complaint**

2           Plaintiff sued Hometown HMO, Hometown PPO, HHP, and Renown in this Court for  
3   breach of contract, breach of the implied covenant of good faith and fair dealing, and consumer  
4   fraud under Nevada Revised Statutes (“NRS”) section 41.600 and NRS chapter 598.<sup>1</sup> Plaintiff  
5   alleges that Defendants carried out “a scheme to deny, impede, delay, and reduce lawful  
6   reimbursement to Plaintiff” and a putative class of healthcare providers who rendered services to  
7   Defendants’ enrollees. (*See id.* ¶ 2). Plaintiff alleges that Defendants refuse to pay for more than  
8   one service per visit or incident (“bundling”), change submitted claims to billing codes with  
9   lower reimbursement rates (“downcoding”), and refuse to reimburse at the proper rate in  
10   complex cases (“modifiers”). (*See id.* ¶ 3.a). Defendants also allegedly improperly apply  
11   guidelines to deny payments for services, (*see id.* ¶ 3.b), reimburse physicians for vaccines at a  
12   rate lower than the actual cost physicians must pay, but represent that they fully cover the  
13   vaccines to enrollees, (*see id.* ¶ 3.c), fail to provide adequate staffing to deal with physicians’  
14   inquiries, (*see id.* ¶ 3.d), fail to make timely payments to physicians, (*see id.* ¶ 3.e), fail  
15   sufficiently to explain why they deny or reduce payments to physicians and fail to provide  
16   physicians with fee schedules or coding procedures, (*see id.* ¶¶ 3.f, 3.g), use their unequal  
17   bargaining positions to force physicians into one-sided agreements, (*see id.* ¶ 3.h), and  
18   misrepresented to the Nevada Division of Insurance that the Agreement stated that certain  
19   services were not reimbursable when performed in a physician’s office, (*see id.* ¶ 50).

20           The Court denied Defendants’ motion to dismiss based on ERISA preemption because  
21   coverage under non-party enrollees’ ERISA plans was not in dispute, but only reimbursements  
22   under the non-ERISA-dependent Agreement, (*see* Order 7:15–8:14, Mar. 5, 2010, ECF No. 53),  
23   Plaintiff had sufficiently pled consumer fraud, (*see id.* 8:16–12:6), and Plaintiff had sufficiently

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24           <sup>1</sup>Section 41.600 provides for a private right of action for violations of, *inter alia*, certain  
25   provisions of chapter 598. *See* Nev. Rev. Stat. § 41.600(1), (2)(e).

1 alleged alter ego liability against Renown, (*see id.* 12:8–24). Plaintiff has now moved for class  
2 certification.

## 3 **II. LEGAL STANDARDS**

4 In order to obtain class certification under Rule 23, plaintiffs must satisfy two  
5 sets of criteria. First, plaintiffs must show each of the following:

- 6 (1) the class is so numerous that joinder of all members is impracticable;
- 7 (2) there are questions of law or fact common to the class;
- 8 (3) the claims or defenses of the representative parties are typical of the claims or  
9 defenses of the class; and
- 10 (4) the representative parties will fairly and adequately protect the interests of the  
class.

11 *Rodriguez v. Hayes*, 591 F.3d 1105, 1121–22 (9th Cir. 2010) (citing Fed. R. Civ. P. 23(a)).

12 Second, plaintiffs must show at least one of the following:

- 13 (1) prosecuting separate actions by or against individual class members would create  
14 a risk of:

- 15 (A) inconsistent or varying adjudications with respect to individual class  
members that would establish incompatible standards of conduct for the party  
opposing the class; or

- 16 (B) adjudications with respect to individual class members that, as a practical  
17 matter, would be dispositive of the interests of the other members not parties  
to the individual adjudications or would substantially impair or impede their  
18 ability to protect their interests;

- 19 (2) the party opposing the class has acted or refused to act on grounds that apply  
generally to the class, so that final injunctive relief or corresponding declaratory  
20 relief is appropriate respecting the class as a whole; or

- 21 (3) the court finds that the questions of law or fact common to class members  
predominate over any questions affecting only individual members, and that a class  
22 action is superior to other available methods for fairly and efficiently adjudicating  
the controversy. The matters pertinent to these findings include:

- 23 (A) the class members' interests in individually controlling the prosecution  
24 or defense of separate actions;

- 25 (B) the extent and nature of any litigation concerning the controversy already

1 begun by or against class members;

2 (C) the desirability or undesirability of concentrating the litigation of the  
3 claims in the particular forum; and

4 (D) the likely difficulties in managing a class action.

5 Fed. R. Civ. P. 23(b)(1)–(3); *see Hayes*, 591 U.S. at 1122. A district court should not address the  
6 merits of a case directly when determining certification under Rule 23, *Eisen v. Carlisle &*  
7 *Jacquelin*, 417 U.S. 156, 177–78 (1974) (holding that a class action plaintiff cannot argue the  
8 merits of his case to circumvent the Rule 23 certification requirements), except to the extent that  
9 determining the certification motion requires probing the merits, in which case the court must  
10 address any relevant merits issues, *Wal-Mart Stores, Inc. v. Dukes*, 131 S. Ct. 2541, 2551–52  
11 (2011). A court considering a motion to certify must consider the merits so far as is necessary to  
12 determine whether the plaintiff has shown the certification requirements are satisfied, but if this  
13 showing is made a court should not then refuse to certify simply because it believes the case  
14 should be dismissed or summarily adjudicated in favor of the defendant. In such a case, the  
15 proper procedure is to certify and wait for any dispositive motions, which if granted will  
16 adjudicate the claims of all members of the class. *See* Fed. R. Civ. P. 23(c)(3).<sup>2</sup>

### 17 **III. ANALYSIS**

18 Plaintiff has asked the Court to certify the following class: “All providers who are, or  
19 were, participating providers in the provider networks of [Defendants] in the state of Nevada at  
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21 <sup>2</sup>In other words, it is entirely possible for a large group of persons with legally and  
22 factually similar claims, and who are adequately represented by a proposed class representative  
23 having his own similar claim, to have ultimately unmeritorious claims. For example, imagine  
24 that a defendant screamed at a crowd of 1000 persons, “You’re all a bunch of jerks!” One of the  
25 “jerks” might file a class action with claims for assault, battery, and defamation. Even though  
the claims would be unmeritorious, the requirements of Rule 23 might very well be satisfied.  
The certification of unmeritorious claims serves the same goal of efficiency as does the  
certification of meritorious claims; it allows a court to adjudicate a mass of sufficiently similar  
claims at once, whether in favor of the plaintiffs or the defendant.

any time during the period from December 19, 2002 to present.” (Mot. Class Certif. 1, Mar. 18, 2011, ECF No. 87). The Court will not certify such a class. Plaintiff’s claims turn on the contention that Defendants’ practice of bundling together certain claims and downcoding others, resulting in improperly low reimbursements under the Agreement, constitutes a breach of contract, a breach of the duty of good faith and fair dealing, and deceptive trade practices. Defendants respond that providers often improperly “unbundle” and “upcode” services, and that Defendants’ corrections are proper. The merits of the case are not directly at issue, however. *See Eisen*, 417 U.S. at 177–78. Whether any particular adjustments to reimbursement claims are ultimately found to have been proper or improper, or to have constituted deceptive trade practices, all parties appear to agree that the gravamen of Plaintiff’s claims are that Defendants reimbursed Plaintiff and putative class members at an improperly low rate under the Agreement due to downcoding and bundling.

**A. Rule 23(a)**

**1. Numerosity**

Ms. Tracy Walker, Defendants’ contracting officer, testified that there are approximately 900 physicians who have Agreements with Defendants. (*See* Walker Dep. 11:19–21, Feb. 9, 2011, ECF No. 87-6). This would be sufficient to satisfy the numerosity requirement if Plaintiff could also show that this number of doctors have suffered the same downcoding or bundling determinations by Defendants. But he has not shown this. It is not clear at all how many putative class members have suffered the same downcoding or bundling determinations as Plaintiff.

The defects in commonality will be further discussed, *infra*, but the Court notes that the numerosity and commonality analyses are intrinsically linked. It is not enough for a class plaintiff: (1) to show that a great number of putative class members have a contract with the defendant; and (2) to allege that the defendant has violated that same contract with respect to the

1 proposed class representative. Rather, a proposed class representative must show that the  
2 defendant has treated a sufficient number of putative class members in the same way, in alleged  
3 violation of the contract, which is different. In the former case, as here, the class plaintiff is  
4 speculating as to the harm to other persons. He only alleges certain harm to himself and that  
5 there are other persons with a similar contract who may have suffered the same harm from the  
6 same act of the defendant. In other words, he has alleged the numerosity of persons who *may*  
7 *have been* harmed, but not the numerosity of persons who *have been* harmed. This does not  
8 mean the plaintiff must prove his case and others' at the class certification stage. But he must at  
9 least *allege* that the same act or acts by the defendant has caused the same harm to a sufficiently  
10 numerous class of persons. In the present case, this would require allegations that such-and-such  
11 number of doctors with substantially similar agreements were subjected to such-and-such  
12 particular improper downcodings and/or bundlings. Plaintiff has not alleged such facts, much  
13 less provided evidence of them. Perhaps he can after some tedium, but he cannot obtain class  
14 certification unless and until he does.

## 15           **2. Commonality**

16           The Supreme Court recently clarified that:

17           [c]ommonality requires the plaintiff to demonstrate that the class members "have  
18           suffered the same injury." This does not mean merely that they have all suffered a  
19           violation of the same provision of law. . . . Their claims must depend upon a common  
20           contention—for example, the assertion of discriminatory bias on the part of the same  
21           supervisor. That common contention, moreover, must be of such a nature that it is  
22           capable of classwide resolution—which means that determination of its truth or  
23           falsity will resolve an issue that is central to the validity of each one of the claims in  
24           one stroke.

25           *Dukes*, 131 S. Ct. at 2551 (2011) (citation omitted). The Rule 23(a) requirements are not simply  
pleading standards that can be satisfied with bare allegations but standards that "[a] party  
seeking class certification must affirmatively demonstrate [and] be prepared to prove . . . ." *Id.*

          Plaintiff argues that "[Defendants use a] centralized, unified system of automated claims

1 processing, which automatically reduces payments to providers . . . [through] use of software  
2 that is intentionally programmed to cheat providers . . .” They also allege that the form of the  
3 Agreement entered into between Defendants and each provider contains only minor variations  
4 that do not differ from provide-to-provider in any material respect. In other words, Plaintiff  
5 claims that Defendants use a standardized software program to bundle and downcode  
6 reimbursement claims in a way that is contrary to the materially standardized Agreement and the  
7 statute. If this is true, the commonality requirement could be satisfied under *Dukes* if Plaintiff  
8 also provided evidence that other doctors suffered the same precise downcodings or bundlings,  
9 because the Court would be able to compare the standard logic used to process reimbursement  
10 claims against the Agreement and statute, respectively, and determine whether the use of the  
11 logic violated either, thereby determining the claims of many doctors “in one stroke.” *See id.*  
12 Unlike in *Dukes*, Plaintiff here does not allege many separate bad acts by multiple actors  
13 connected only by the legal theory of relief, but rather a unified bad act—the decision to use the  
14 allegedly improper claims processing logic—by the same actor resulting in similar harm to many  
15 persons. *See id.* at 2552 (“Here respondents wish to sue about literally millions of employment  
16 decisions at once. Without some glue holding the alleged reasons for all those decisions  
17 together, it will be impossible to say that examination of all the class members’ claims for relief  
18 will produce a common answer to the crucial question why was I disfavored.”). The “glue” here  
19 is Plaintiff’s allegation that a single decision was made to use an (improperly) standardized  
20 reimbursement logic. *Dukes* made no such claim. Her proposed “glue” that a “corporate  
21 culture” tied together the millions of separate decisions was too thin to show common issues of  
22 fact. *See id.* at 2552–53. A sufficient fact pattern would have existed in *Dukes* to show  
23 commonality if a single corporate actor had instituted a policy resulting in the alleged  
24 discrimination suffered by all putative class members in that case. *See id.* at 2551 (“Their claims  
25 must depend upon a common contention—for example, the assertion of discriminatory bias on



1 the part of the same supervisor.”). Still, Plaintiff’s “glue” is not thick enough unless he can  
2 allege how many doctors were subjected to which particular improper downcodings and  
3 bundlings.

4 Plaintiff also argues that Defendants “routinely and unjustifiably fail[] to make payments  
5 to Plaintiff and Class members within the time periods prescribed by the applicable provisions of  
6 [the Agreement and NRS]” and that Defendants routinely fail to pay interest on past-due  
7 reimbursements or to provide sufficient explanations for denials and reductions. These aspects  
8 of the claims do not sufficiently allege a common bad act, but, as in *Dukes*, allege a pattern of  
9 similar bad acts with no common decision or decision-maker. It is possible that some of these  
10 allegations were motivated by a standard policy, but Plaintiff has not alleged it. As it stands, the  
11 only “glue” Plaintiff has provided is his allegation that such practices are routine. He has alleged  
12 similar grievances, not a common bad act.

13 Plaintiff must provide evidence of his class allegations supporting commonality as to the  
14 improper-reimbursement-logic claims. *See id.* First, Defendants’ “person most knowledgeable”  
15 deponent for contracting, Ms. Walker, testified that the Agreements are based on standard  
16 templates and that the 15–20% of Agreements having any variation at all do not differ in any  
17 way relevant to claim processing. (*See* Walker Dep. 9:7–10, 11:22–13:9). Second, Plaintiff  
18 provides evidence showing that Defendants require providers to submit ICD-9 (Internal  
19 Classification of Diseases), CPT-4 (Current Procedural Terminology), and HCPCS (Healthcare  
20 Common Procedure Coding System) codes, and that since 1998, Defendants’ automated system  
21 reviews and edits submitted codes to ensure they are “accurate and appropriate” using “computer  
22 programming logic.” (*See* Hometown Healthcare Provider Manual § 5.30, July 2001, ECF No.  
23 87-11). That Defendants provided this manual in discovery is supported by a declaration.  
24 (*See* Thielman Decl. ¶ 6, Mar. 18, 2011, ECF No. 87-3). But, again, Plaintiff does not indicate  
25 how many doctors were subjected to which downcodings and bundlings.

1 Defendants argue that Plaintiff's real complaint is that Defendants use their own  
2 "standard payment policies," as noted in the Agreement, as opposed to what Plaintiff calls  
3 "standard CPT practices." But this is an argument directed to the merits. If it is true that the  
4 Agreement indicates that Defendants process claims in accordance with "standard payment  
5 policies," and if it is also true that the automated logic used to process claims followed those  
6 policies (or defined them) and that the logic is available on Defendants' website for providers to  
7 examine, then Defendants have nothing to fear from class certification, because the certification  
8 of a class with unmeritorious claims will simply facilitate the disposition of many potential  
9 claims against Defendants on summary judgment. But the fact that the claims may be ultimately  
10 unmeritorious does not affect the Court's certification determination. Defendants also argue that  
11 each claim is unique and must be separately examined, because each coding or bundling decision  
12 is separate. However, they admit that they use an automated computer system ("ClaimCheck")  
13 to rebundle and recode claims, and they in fact provide examples. Defendants admit that claims  
14 processing does not involve a human being looking at claims, examining the patient's file, and  
15 deciding whether to recode or rebundle claims. If this were so, this would be a *Dukes*-like case,  
16 where thousands or millions of separately motivated decisions were at issue. But here,  
17 Defendants admit that processing of claims by ClaimCheck involves ClaimCheck examining  
18 each individual claim against a standardized logic for rejecting or bundling claims. For example,  
19 if a provider submits CPT codes for a cornea transplant and a determination of venous pressure  
20 for the same visit, ClaimCheck will automatically reject the CPT code for the latter procedure,  
21 because it is an inherent part of the former procedure. This is an example of "bundling." Also,  
22 ClaimCheck will reject the CPT code for a new patient if the system indicates the patient has  
23 already visited that provider. Finally, ClaimCheck includes "downcoding" edits that compare  
24 the diagnosis code to the procedure code. If the procedure is too extensive given the diagnosis,  
25 ClaimCheck will recode and reimburse only for the appropriate procedure. There are

1 approximately four million such checks. Whenever ClaimCheck rejects or changes a CPT code,  
2 Defendants notify providers and give them an opportunity to resubmit the claim at the  
3 appropriate code, as determined by ClaimCheck, or argue why the first code submitted was  
4 appropriate.

5 Although the examination of individual denials of appeals is not suitable for class-wide  
6 resolution, the examination of the propriety of the ClaimCheck logic itself is. It may be tedious  
7 for the Court or a jury to look at thousands of disputed coding procedures to see if they are  
8 proper or improper, but it will not be any less tedious for hundreds of courts or juries to do so.  
9 So long as each determination will determine many individual claims, there is commonality, at  
10 least as to many putative subclasses. A defendant cannot avoid a finding of commonality simply  
11 by pointing out that it made thousands of separate decisions, when each decision was made  
12 according to a uniform logic and applied to hundreds of plaintiffs. If a single authority at Wal-  
13 Mart had instituted thousands of standardized rules governing promotions, with each rule applied  
14 over the years to thousands of putative class members, the Court may have found commonality  
15 in that case. Assuming Plaintiff were to obtain a class verdict finding certain reimbursement  
16 procedures to have been improper, the remaining difficulty will be determining the value of each  
17 class member's individual claims. However, like the task of determining the propriety of coding  
18 procedures, this post-trial task is better characterized as a tedium than a difficulty, and it could  
19 be left to Plaintiff's counsel in preparing a proposed form of judgment, subject to Defendants'  
20 objections. Presumably, the parties will amicably stipulate to facts concerning how particular  
21 reimbursements were in fact adjusted, and if not, the Court may appoint a special master for the  
22 purpose under Rule 53(a)(1)(C).

23 At the present time, however, Plaintiff has not shown commonality, because it is not clear  
24 how many doctors are alleged to have suffered which allegedly wrongful downcodings or  
25 bundlings via the automated ClaimCheck system.

1           **3.     Typicality**

2           Plaintiff testifies that he has been a preferred provider with Defendants since 1999.  
 3           (See Windisch Dep. 15:16–19, Feb. 10, 2011, ECF No. 87-4 to 87-5). He testified that he was  
 4           personally subjected to the disputed bundling and downcoding practices. (See *id.* 66:21–67:8).  
 5           This prong is also linked to the numerosity and commonality prongs. Plaintiff must show that  
 6           the particular downcodings and bundlings suffered in common by a sufficiently numerous class  
 7           were the same as those he himself suffered. He has not yet done this.

8           **4.     Adequacy of Representation**

9           There is no indication of any collusion between Plaintiff and Defendants or any conflict  
 10          of interest on the part of Plaintiff. The issues in the present case do not appear particularly  
 11          difficult, and counsel note in a signed pleading that they have engaged in similar litigation  
 12          against health insurance companies in federal court in the past leading to settlements.

13          **B.     Rule 23(b)**

14          Plaintiffs invoke Rule 23(b)(3). They must show that “the questions of law or fact  
 15          common to class members predominate over any questions affecting only individual members,  
 16          and that a class action is superior to other available methods for fairly and efficiently  
 17          adjudicating the controversy.” Fed. Rule Civ. P. 23(b)(3). The Court must consider:

18               (A) the class members’ interests in individually controlling the prosecution or  
 19               defense of separate actions; (B) the extent and nature of any litigation concerning the  
 20               controversy already begun by or against class members; (C) the desirability or  
 21               undesirability of concentrating the litigation of the claims in the particular forum;  
 22               and (D) the likely difficulties in managing a class action.

23          Fed. R. Civ. P. 23(b)(3)(A)–(D).

24          The Court denies the motion under Rule 23(a), so it will not make a ruling under Rule  
 25          23(b) at this time. The Court will note that it tends to agree with the Eleventh Circuit’s ruling in  
 the similar case of *Klay v. Humana, Inc.* that Plaintiff would have to identify subclasses of  
 doctors who were allegedly cheated under specific ClaimCheck algorithms in order for common

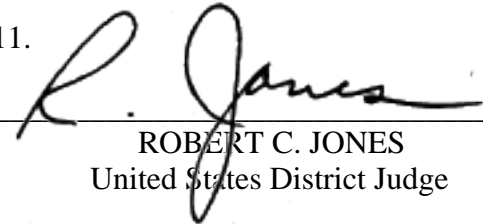
1 issues to predominate over individualized issues for any particular subset of doctors. 382 F.3d  
2 1241, 1263–65 (11th Cir. 2004). As noted, *supra*, Plaintiff has not done this.

3 **CONCLUSION**

4 IT IS HEREBY ORDERED that the Motion to Certify Class (ECF No. 87) and the  
5 Motions to Exclude (ECF Nos. 88, 100) are DENIED.

6 IT IS SO ORDERED.

7 Dated this 28th day of September, 2011.

8   
9 ROBERT C. JONES  
United States District Judge